

The 8 Basics Expanded

1) How to order

- Come in
- Phone
- Voice Mail
- Paper
- Fax
- Photo Email
- Email
- Website

2) How to best enjoy the products

- How to open bottles
- How to store product
- How to make taste good

3) How to present Revii

- Find a want
- Quantify condition
- Try a product
- Care for customer
- Track results
- Celebrate change
- Share story

4) How to care for your customers

- When they order the 1st time
- When product arrives
- Health Success Curve Lesson
- When numbers up
- When numbers down
- When time to re-order

5) How to practice with your team.

- Quiz the 8 basics
- Practice back and forth

6) How to have a delight schedule

- Practice / Learn
- Invite
- Present
- Care
- Practice / Teach
- 12-12:30 Story

7) How to stay connected

- Monthly Meal
- Call and events calendar
- CEO Call (12:00 pm central)

8) How to be a Gold

- Ambassador Package
- 50 BV auto-ship
- 2 Personally Enrolled Distributors
- 7 Orders from personals (20 BV)
- 2 Silvers Legs (Branches)